



EST Kitchen and Bath embraces Scalefusion and saves data costs by \$200 per month



About the Company

EST Kitchen and Bath is the largest kitchen & bath Showroom in Puerto Rico. They carry renowned kitchen and bath brands like TOTO, Wellborn, Woodmax, Bertazzoni, Decoglass & Resigres. For over 40 years EST Kitchen & Bath has distinguished itself for manufacturing kitchen cabinets and bathroom fittings combining excellence and the highest quality in manufacturing technology. Specializes in general contractor, kitchen remodeling, and bathroom remodeling work.

Business Goals

EST Kitchen & Bath has been a distinguished identity for over four decades in the dissimilar industry. They are primed into manufacturing kitchen and bathroom cabinets combining excellence and the highest quality deliverables in manufacturing technology as its unique identity. They understood the importance of the MDM mobility solution for their Android deployed devices for the on-field employees. With the help of Scalefusion, the company witnessed a reduction of the data cost to 50% for all their deployed devices. This increased the efficiency module towards their business goal by reduction of data & IT costs. The MDM solution has proved to be a reliable business solution for EST Kitchen & Bath as they were able to reduce \$33 per month for each device with the Kiosk lockdown. The business purpose was served with access to device control and the unimpeded milestones.

Challenges

EST kitchen and bath were dubious about the usage strategy of their Android devices that were to be deployed to the mobile workforce. They wanted to impose a restriction on all their devices to be installed with their native applications only so that the extremely high data costs can be decreased with the unauthorized misuse, irrelevant internet surfing, and malicious file downloads. The organization was also concerned for the data safety and security of the Android devices and wanted an MDM solution in place so that they can monitor the activities and have access to impose a lock device setting. To encounter the challenges, the organization was looking for a dependable solution that can assist them in gaining complete control of the devices, blacklist all the unnecessary applications and deploy their native apps, and gain access to device settings of the devices deployed to the mobile workforce.

Industry

Retail

Solutions & Features

- Kiosk Lockdown
- Android Device Management
- Application Management
- Content Management
- Custom Branding
- Location Tracking and Geofencing

Key Benefits

- Enhanced workforce efficiency
- Native Application deployment
- Distraction-free working environment for mobile workforce
- Reduced data cost
- Total device control

Why Scalefusion

- Industry-leading UEM provider with simplified and intuitive mobile device management experience
- Easy to configure, deploy, and upgrade devices and apps across the entire lifecycle
- Leading choice for a scalable solution with multi-OS support

Solution

Before opening the restaurant door to a huge mass, EST kitchen and Bath extensively searched the Internet for an efficient and cost-friendly MDM solution that can primarily lock down their organization-owned devices into kiosk mode with the access of deploying the native application that the organization built. They found Scalefusion as one of the best Enterprise Mobility Management Solution for their needs to mitigate all their dubious challenges occurring as a boulder between the mobile workforce and organizational recurring operations. With the enablement of the Kiosk lockdown from the Scalefusion dashboard, the organization was now able to restrict the unauthorized misuse and downloading of personal applications by the mobile workforce that could drastically decrease the overhead IT cost estimate through the application management panel. The organization was also able to build a custom branding with a personalized logo, screen wallpaper, etc., and push in the UI of all the devices that enhanced the branding visibility. The organization through the Scalefusion dashboard gained the entire access control of all the devices remotely wherein they were also able to push certain relevant business-critical documents through the Application management tool to all the relevant devices over the air for better customer interaction and engagement. With the help of GPS and geofencing, the organization was also able to track the movement activity log of the deployed device for a specified location radius. The IT admins could also take action as they were readily able to receive an alert push notification as soon as the device leaves the boundary radius set for the device. This ensured that the critical business data, as well as the devices, are secured in a safe and managed environment.

Key Results

Working with Scalefusion has brought out the following proven results for EST Kitchen and Bath:

- Streamlined mobile operations and work efficiency by restricting to work-only applications
- Improved management of devices and apps from the device inventory of Scalefusion dashboard
- Reduced data costs by up to \$200 per month drastically through Android device monitoring

Testimonial

“Scalefusion improved our productivity immensely because this was the tool we needed in order to deploy our custom apps which are indispensable for our operations. Not having Scalefusion would have resulted in much higher data costs and lack of device control. Without Scalefusion it wouldn’t have been possible to get individual high or unlimited data plans which would run from approximately \$50 per device.”

About Scalefusion

Ambitious companies around the world trust Scalefusion to secure and manage endpoints including smartphones, tablets, laptops, rugged devices, POS and digital signages. Our mission is to make Device Management simple and effortless along with providing world class customer support.

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